JUMP IN

THE BUYING PROCESS

ONE — INITIAL CONSULTATION AND PLANNING

Determine your needs and priorities

Review agency choices and select appropriate working relationship

Establish your search criteria and a plan of action for home searching

TWO — SEARCH FOR A HOME AND GET PRE-APPROVED

Sign-up for automatic email alerts through apr.com

Begin viewing properties

Meet with mortgage banker to obtain loan pre-qualification/approval

Re-evaluate your search criteria as you view different homes

Continue searching until you find the perfect home

THREE — SUBMIT AN OFFER

Submit offer to purchase home to seller's agent

Discuss and clarify proposed terms and conditions

Negotiate offer including possible counter offers

Reach final agreement

FOUR — COMPLETE SETTLEMENT PROCESS

Open escrow; deposit your earnest money

Receive escrow instructions and sign documents

Receive preliminary title report

Review inspections and disclosures

Request any needed repairs

Removal of remaining contingencies

Final inspection and walk-through by buyer and seller

Secure loan funding/deposit your remaining funds into escrow

Record deed of title

Seller relocates; you take possession of property

FIVE — AFTER-SALE SERVICE

Provide resources for new home owner needs

Home improvement and financial advice

APR.COM

ALAIN PINEL REALTORS